

PRESS RELEASE

Paris, January 27th, 2025
5:40 p.m.



BUSINESS AT THE END OF DECEMBER 2024: + 1.8%

- Slight organic decline: - 0.2%

€ million	2023	2024	YoY change
Revenue	4,068.8	4,143.3	+ 1.8%
▪ of which France	1,297.9 (31.9%)	1,360.3 (32.8%)	+ 4.8%
▪ of which International	2,770.9 (68.1%)	2,783.0 (67.2%)	+ 0.4%

BUSINESS IN 2024: + 1.8%

Ymj growth of activity stands at 1.8%: 4.8% in France, 0.4% outside of France. At constant scope and exchange rates, activity shows a slight decline: -0.2% (+4.8% in France and -2.6% outside of France).

In the fourth quarter, activity decreased by 0.5% (+2% in France; -1.7% outside of France). On a constant data basis, it decreased by 2.7%: +2% in France and -5% outside of France.

The Defense & Security, Civil Aeronautics, Rail, and Energy sectors continue to grow.

Organic growth remains satisfactory in France and Southern Europe. Conversely, the decline in activity is noticeable in the UK and Northern Europe. In Asia and North America, activity slightly decreases.

EXTERNAL GROWTH:

2 ACQUISITIONS OVERSEAS

In Asia (Vietnam/Japan): a company specialising in software development (€20m revenue, 950 consultants)

In Poland: a company specialising in IT services (€18m revenue, 250 consultants)

ACQUISITION OF WORLDGRID

At the end of December, ALLEN finalized the acquisition of WORLDGRID, European leader specializing in Energy and Utilities solutions in France. Germany and Spain, particularly in the Nuclear sector (Estimated 2024 revenue: €170M; 1,100 employees).

DIVESTITURE IN ASIA

At the end of December 2024, ALLEN divested a subsidiary located in Asia (China/Japan). (2024 revenue: €8.9M; 230 consultants).

COMMUNIQUÉ DE PRESSE

Paris. le 27 Janvier 2025
17h40



OUTLOOK FOR 2025:

The macroeconomic context, particularly in Europe, accentuated the slowdown in activity throughout 2024, particularly in the Automotive, Life Sciences, Telecoms and Tertiary sectors.
The start of 2025 does not show any sign of a pick-up in activity, which should stabilize in the first half of the year.

FINANCIAL CALENDAR:

- 2024 FULL-YEAR RESULTS: Thursday, February 20, 2025 (conference on Friday February 21, 2025)

About ALLEN

For complete information, visit www.alten.com/investors

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As a European Leader in Engineering and Technology Consulting (ETC), Alten carries out design and research projects for Technical and IT divisions of major clients in industry, telecoms and services.

Alten's stock is listed in compartment A of the Euronext Paris market (ISIN FR000001946); it is part of the SBF 120, the IT CAC 50 index and MIDCAP100, and is eligible for the Deferred Settlement Service (SRD).

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APPENDIX TO PRESS RELEASE:

Definition of alternative performance measures and reconciliation with IFRS standards

The ALLEN Group uses alternative performance measures especially selected to follow up on its operational activities. The Group has chosen these measures as they supply additional information allowing the users of periodic financial information to have a comprehensive understanding of the Group's performance. Such alternative performance measures are complementary to IFRS standards.

Revenue growth on a like-for-like basis (i.e. organic growth)

Growth on a like-for-like basis (and constant exchange rate) is calculated excluding the effects of exchange rate variations and the variations of the consolidation scope on a chosen period.

Exchange rate impacts are measured by converting the revenue of the period with the average exchange rate from the previous period.

Scope variation impacts are measured excluding acquisitions, revenue of the period and for transfers, revenue of the previous period, in order to create a scope which is identical to the previous period. This alternative measure enables to identify the real performance of the Group in terms of activity on the chosen period.

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Growth in business 2024

€M	Revenue FY 2023	Revenue FY 2024	% change
Revenue on a like-for-like basis	4,051.0	4,042.2	- 0.2%
France	1,297.9	1,360.3	4.8%
International	2,753.1	2,682.0	- 2.6%
Change in scope	17.8	98.7	2.0%
France		-	-
International	17.8	98.7	2.9%
Exchange rate impact		2.4	0.1%
France		-	-
International		2.4	0.1%
Group revenue	4,068.8	4,143.3	1.8%
France	1,297.9	1,360.3	4.8%
International	2,770.9	2,783.0	0.4%